

Job Description

Scientific Manager, Labceutics

About Us

Diaceutics drives personalized medicine success. Our analytics, software and service solutions help the pharmaceutical and diagnostic industries understand how to make the PM business model work — for all stakeholders. We standardize the planning, analytical and action steps needed for the successful development, commercialization and launch of targeted therapies for more cost-effective planning. And we help drive better decisions based on actual evidence, resulting in stronger return on the huge investments made in PM — delivering a true competitive and financial advantage.

Labceutics leverages the Laboratory Physician Interface (LPI) to integrate companion and complementary drugs and tests into the patient pathway. The solutions offered by Labceutics include Market Insights (consulting based), Laboratory Data (retrospective and prospective), Market Access (recognising that the laboratory is the key stakeholder to test adoption) and a suite of IT Solutions.

Labceutics has a network of partner laboratories and trusted expert advisors that participate in and/or advise upon the variety of projects delivered by Labceutics.

In order to further expand our business and strengthen our team we are looking for a Laboratory expert (must be based in Japan) who can help us implement education programs in laboratories across Japan and be able to represent Labceutics on visits to our Pharma clients within Japan. He/she must be able to undertake immediate research and project work to support the business.

Job Description:

As Scientific Manager you would take the lead in specific Labceutics projects, and be involved in the delivery of others. You would liaise closely with all Labceutics stakeholders: laboratories, clients, expert advisors etc. You would provide scientific insight and knowledge and input where required both in developing new projects and in delivering projects. Projects are developed and delivered using the Diaceutics method ©. You would need to be organised and able to project manage, keep records accurately, have excellent presentation skills and to work logically and methodically both individually and as part of the larger team with an eye for quality.

You would be involved in actively maintaining and developing relationships with Labceutics' network of laboratories in Japan and with our trusted expert partners.

Candidate Profile

The ideal candidate:

- Must understand the oncology testing environment including how the Laboratory Physician Interface works.
- Must have a working knowledge of pathology and haematology testing.
- Must have knowledge and experience around laboratory oncology diagnostic tests.
- Must be confident in conversing and communicating to laboratory professionals and clients including:
 - Recruiting laboratories to take part in studies
 - Discussing the science behind the studies
- Must have the confidence to produce and present study findings etc to pharmaceutical clients.
- Must be able to undertake self-directed work
- Must be able to speak fluent English and Japanese.
- Must have confidence in working with a variety of IT software.

Desirable (the following are not mandatory for the role but would be nice to have):

- Is well connected to the clinical/tissue laboratory network in Japan.
- Has managed a laboratory or worked in a diagnostic company as a Technical or Sales Director.
- Have 3-5 years working experience in the molecular diagnostics field.

The successful candidate needs to have proven his/her ability in the organization of resources and project structure, the management of project financials against revenue and profitability targets, and the timely delivery of high quality analyses and conceptual work for and on behalf of external or internal clients.

Location and Travel

This position will require the ability and willingness to travel extensively within Japan but, owing to our “virtual organization” philosophy, offers the advantages of home-based work and flexible working hours, within the boundaries of business needs and client expectations.

Compensation and benefits

Diaceutics will offer the successful candidate an attractive remuneration package. The successful candidate will receive a monthly base compensation and will be eligible for discretionary bonus payments on a quarterly basis.

How to apply:

If you are interested in further exploring this exciting opportunity to join an enthusiastic team in a well-positioned, highly esteemed specialist consulting business, focusing on Personalized Medicine as a scientifically and commercially fascinating and fast growing market opportunity, and spearheading a paradigm shift in the health care and life sciences sector, please send your CV and a letter of interest to sarah.short@diaceutics.com.

If you require further information or prefer an exploratory discussion with us, please contact Sarah Short, Diaceutics HR Manager on sarah.short@diaceutics.com